



MISSOURI ANGUS ASSOCIATION

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December 13, 2021

Dear Potential Consignors of the East Central Missouri Angus Association Spring Sale,

It is a pleasure for Missouri Angus Association to manage the 2022 East Central Missouri Angus Association Spring Sale. In staying with the third Saturday in April, the sale will be held Saturday, April 16th at the Interstate Regional Stockyards in Cuba, MO.

Following in the path of the fall sale, we are excited to again have special guests for the sale, the Southeast Missouri (SEMO) All-Breed Performance Tested Bull Sale. With this sale partnership, you will see both names displayed on promotional materials as well as two rules were added to the bull section that include the following: 1). All bulls must rank in the top 50% of their breed for two out of five EPD traits: CE or BW, WW, YW, Milk, and Marbling. 2). Bulls can be of any registered breed. In addition to these rules, enclosed is the complete set of sale rules which again include the commercial female division. Please be sure to read the sale rules and make sure that each of your entries meet all of the qualifications.

To best serve you and the promotion of the sale, the **entry deadline is February 15**. All catalog information can be sent directly to the address or email listed above. You should also include the entry fee, payable to *East Central Missouri Angus Association* and that will be forward to Tim.

For your convenience, enclosed is an entry form you can copy for each entry. Please complete the entry form and return it with the \$100 entry fee per bull lot and/or \$50 entry fee per female lot. In case you had not paid your East Central Missouri Angus Association dues, the form is also included.

Missouri Angus Association is excited to announce that we have added an employee to better serve our membership. Effective December 15, Kody Graves will be serving as the Missouri Angus Association Sales Manager and will be managing your upcoming sale. A fourth-generation rancher from Texas, Kody has been involved in every aspect of the cattle industry. Raising registered Hereford cattle, he was active in both 4-H and FFA. Kody received his bachelor's degree from in Animal Science from Texas Tech and continued on to receive his Master's degree in Animal Physiology and Endocrinology from Iowa State University in 2015. For the past 7 years, Kody and his wife Sydney have lived in Eastern Missouri. During that time, Kody has worked for semen companies as a sales manager and sales rep as well as an IVF company. He also owns and operates Graves Cattle Services providing AI and ultrasound services to cattleman. Kody is passionate about the beef industry and looks forward to visiting with ranchers and looking through herds.

Missouri Angus Association looks forward to working with you again this spring. We encourage you to take high quality photos or have someone take photos to help market your entries. The photo deadline will be February 20th. Additionally, make sure if DNA testing, have that completed soon to ensure for the most accurate information in the sale book. If there is other information that you would like included with your entry, please denote that on the entry form or contact Kody directly.

We look forward to working with your regional association and seeing you at the sale!

Respectfully,

Julie Conover, Executive Director

Kody Graves, Sales Manager